



Milan, 07 January 2021

SUSI's Energy Transition Fund completed the acquisition of Greenfinity, an energy efficiency company from Genera Group. This acquisition represents the company's first equity investment in the energy efficiency space.

SUSI's Energy Transition Fund ("SETF") acquired a majority stake in Greenfinity, holding company held by Genera Group, international energy efficiency player headquartered in Rome, Italy.


The transaction, that reached financial close on the 18th December 2020, encompasses the acquisition of a majority stake of Greenfinity *holding* company held by Genera Group that directly and – in most cases, fully - owns eight SPVs managing twelve operating energy efficiency projects in Italy and Brazil. These operating projects are expected to generate, on aggregate, savings in excess of 1 million tCO₂.

As part of the transaction, SUSI committed to provide the financing required by the pipeline development. The projects will be developed by the newly incorporated Genera Integrated Solutions ("GIS"), which will also provide asset management and technical services to the operating SPVs.

This transaction represents SUSI Partners' first equity investment in the energy efficiency space, which was made for SETF, a fund established to provide institutional investors with the opportunity to take advantage of the energy transition trend in OECD countries with the aim to decarbonize energy production, increase the energy efficiency of existing infrastructure, and enable the application and expansion of integrated clean energy solutions.

Prothea acted as financial advisor to SUSI, with a team led by Managing Director Mr. David Armanini and Associate Mr. Pietro Torrente, while DLA acted as legal advisor, with a team led by Partners Giulio Maroncelli and Vincenzo La Malfa. RSM Studio Palea Lauri Gerla and Revitor advised the Buyer on fiscal and financial matters with a team led by partner Mr. Maurizio Ferrero and Associate Partners Mr. Luca Bolognesi and Alberto Trainotti while Afry advised on the technical matters with a team led by Senior Advisor Roberto Manzoni.





The Seller was supported by GOP as legal advisor with a team led by Partner Mr. Stefano Bucci and by Counsel Mr. Aldo Turella.

